



Today's Panelists



Kelley Dennings

Senior Campaigner

Center for

Biological Diversity



Dr. Dagny Tucker

Co-Founder

Perpetual



Macy Zander

Reuse Communities Policy &

Engagement Officer

Upstream





Join the Discussion

From your toolbar:







Live Poll #1

What formal reuse / waste prevention initiatives are in place in your facility / community? (check any that apply)

- Materials exchange
- Regular repair fair events
- Tool, equipment, etc. lending library
- Reusable drink / food-ware "Closed" system (stays within facility: theater, etc.)
- Reusable drink / food-ware "Open" system (for to-go, off-site use)
- Incentives for people to bring own reusable drink/ food containers
- Other (share details in the chat)





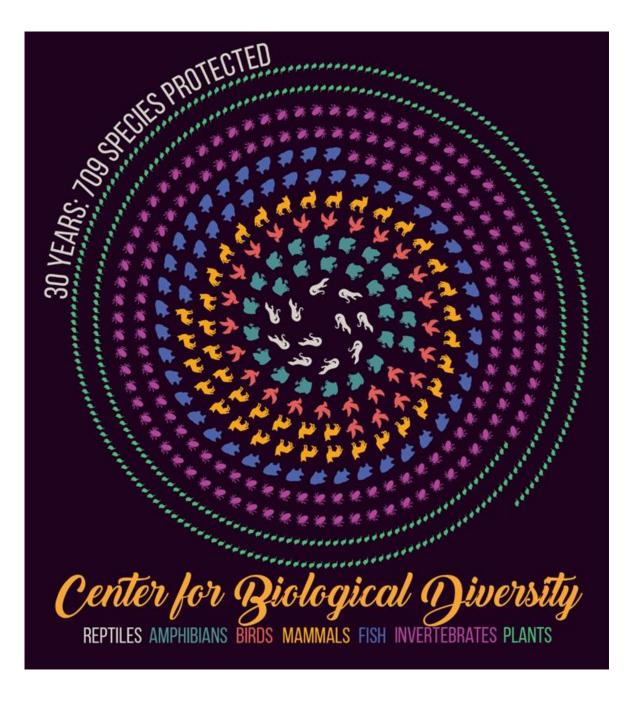
Waste Reduction: Messaging and Getting to Change

Kelley Dennings, she/her
Center for Biological Diversity
@kdennings
kdennings@biologicaldiversity.org





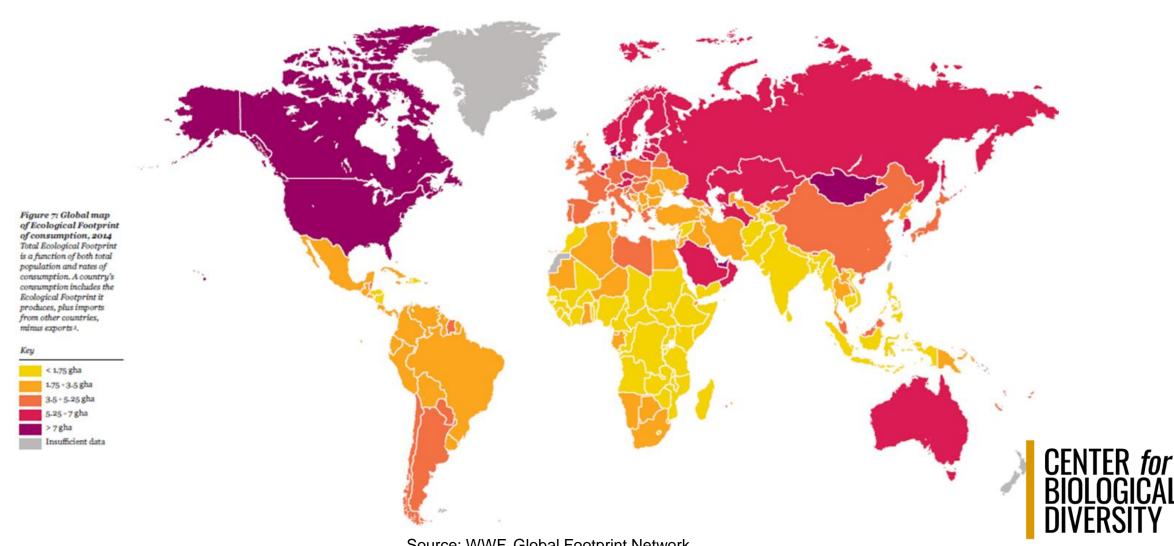
Picture: Source: Canva, Talking Trash: US Perspectives on the language of waste reduction, Center for Biological Diversity, 2023, https://bit.ly/WasteReductionReport



- Carnivore Conservation
- Climate Law Institute
- Endangered Species
- Energy Justice
- Environmental Health
- International
- Oceans
- Population and Sustainability
- Public Lands
- Urban Wildlands



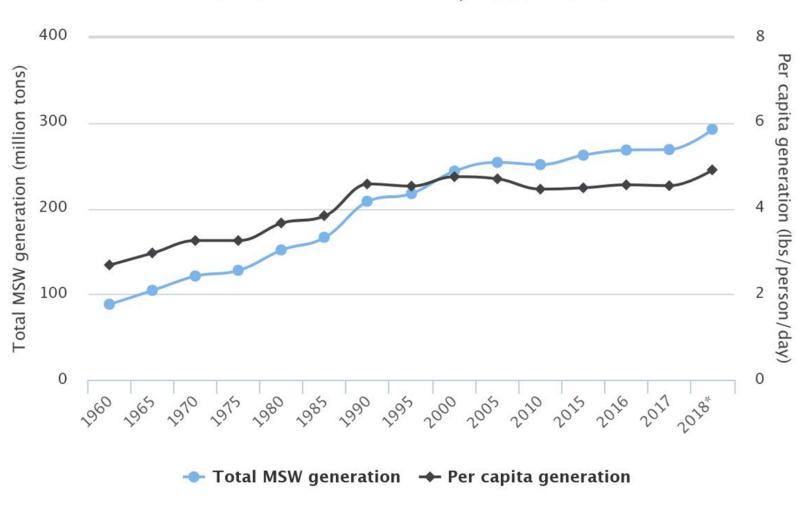
If everyone lived like Americans, we'd need 5 Earths.



Source: WWF, Global Footprint Network

Waste per Person

MSW Generation Rates, 1960-2018





Behavior Change Disciplines

Social Marketing

- Kotler, 1971
- 1st way it was used - Family Planning
- 5-10 steps
- Based in theory
- Qualitative & Quantitative

Design Thinking

- Stanford D.
 School, '03
- 1st way it was used – App user interface
- 5 steps
- Based in ideation
- Qualitative

Behavioral Economics

- Kahneman, '02 Nobel
- 1st way it was used
 - Retirement savings
- 6 steps
- Based in literature
- Randomized control trial



System Change Disciplines

Systems Thinking

- Consider connections/ relationships among different components
- Develop models using analytics
- Attention to new knowledge gained

Collective Impact

- Common agenda
- Shared measurement
- Mutually reinforcing activities
- Continuous communications
- Dedicated team (aka backbone)

Organizing/ Movements

- Come together around shared problem
- Build people power through coalitions
- Democratic governance
- Focus on equity



https://collectiveimpactforum.org/

Social Ecological Model

Public policy – PAYT; Bottle washing system; EPR; Bag tax; Disposal & Use bans

Community – Thrift, Rental, & Bulk Stores; Food gleaning; Repair café; Coops

Organizational – Industry; HOA, church & PTA lending library/clothing swap; 3rd party sanitized reuse to-go containers

Interpersonal – Alternative gifts;
Sharing apps

Individual – Choose consciously

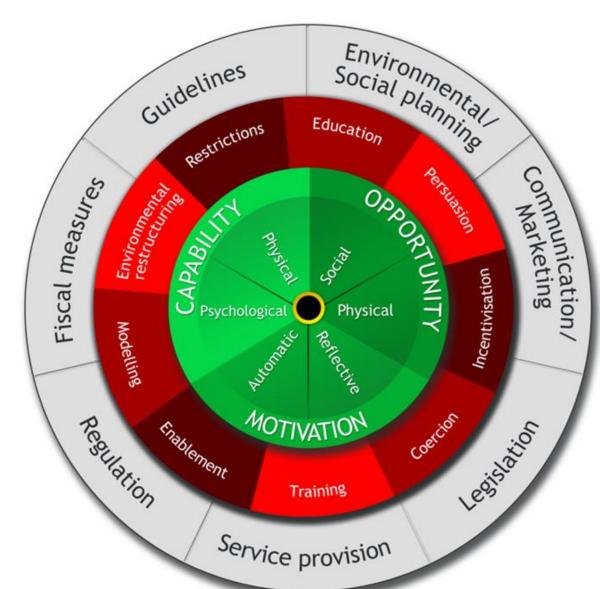


Behavior Change Wheel



Intervention functions

Policy categories





Waste Reduction Metrics

- Extraction Reduction in virgin material use per individual item per year
- Manufacturing/Producers Reduction in the number of new products being manufactured, Increase in products that can be repaired, Increase in a product's durability/length of time it is usable
- Packaging Increase in number of products sold unpackaged or in reusable packaging
- Use/Procurement Reduction in total waste material generated divided by number of people
- Recycling [TYPICAL METRIC] Increase total amount recycled or composted divided by total material generated

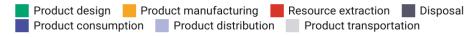
Recent Journal Article

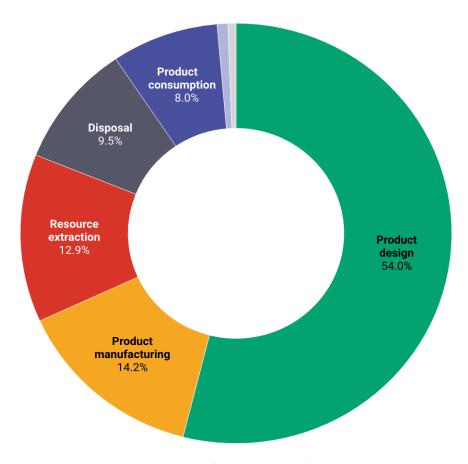
- 78% of people misorder EPA's waste management hierarchy from most to least environmentally preferred.
- 46% of people misorder reduce/reuse/recycle.
- 80% of people understand waste prevention is better than recycling which only offered those options.

Source: https://theconversation.com/decades-of-public-messages-about-recycling-in-the-us-have-crowded-out-more-sustainable-ways-to-manage-waste-208924

Consumers believe the best opportunities for managing waste are early in products' lives

Asked where change could have the greatest impact on environmental problems caused by waste, survey respondents pointed to product design, extracting resources to manufacture products, and the manufacturing process.





Research Results

- 2019 focus groups
- 2020 US consumption survey
- 2023 waste prevention message testing





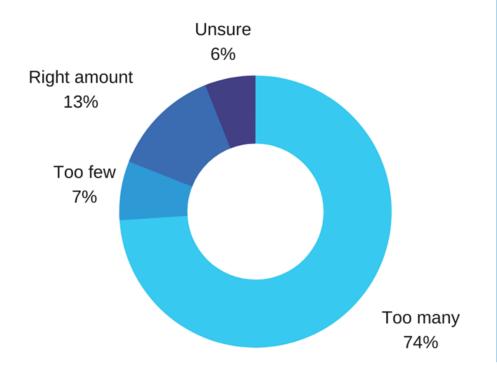
I've heard that there's a health thing [with reuse]. Is that an urban myth?

There will be a day when organizations have conversations on how to be zero waste as a default conversation of being a participant in this society.

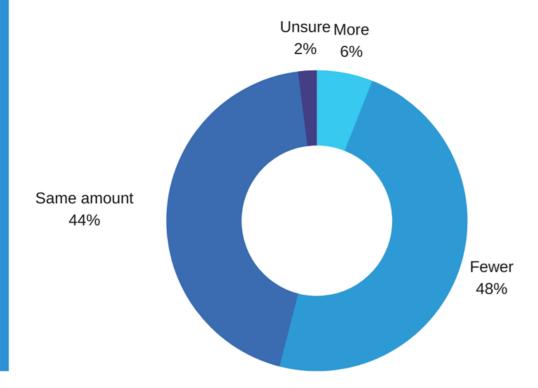
Our profit model is based on moving people's materials. So we're not incentivized to talk to you about a practical solution to reduce your waste.



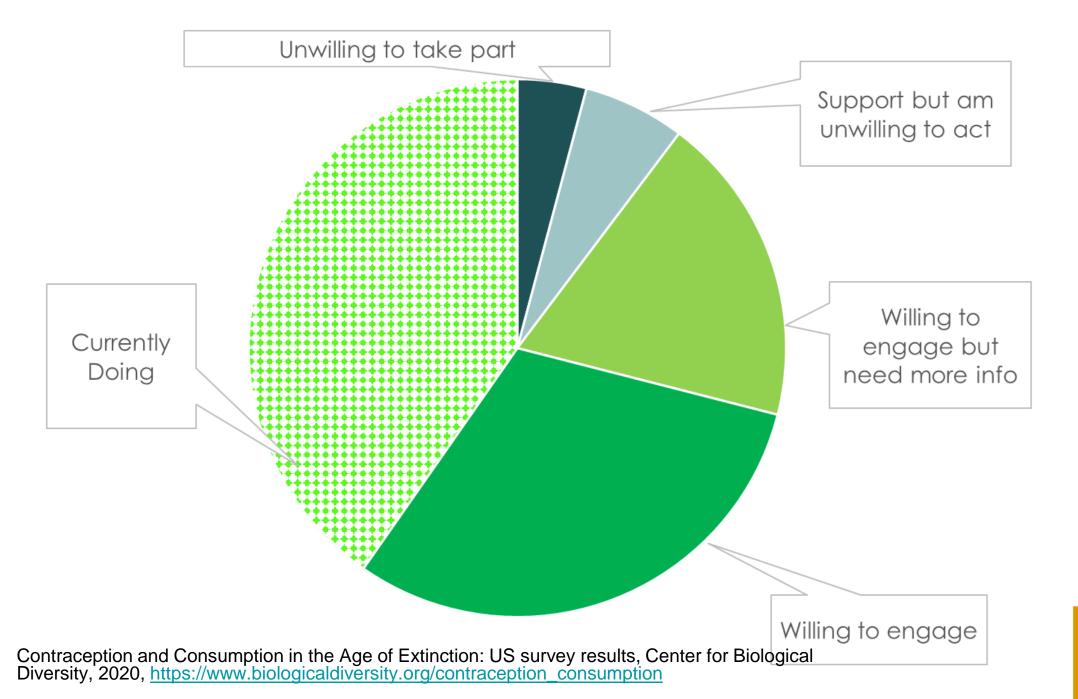
The average American consumes ____ natural resources



In comparison to the average American, I consume _____ natural resources







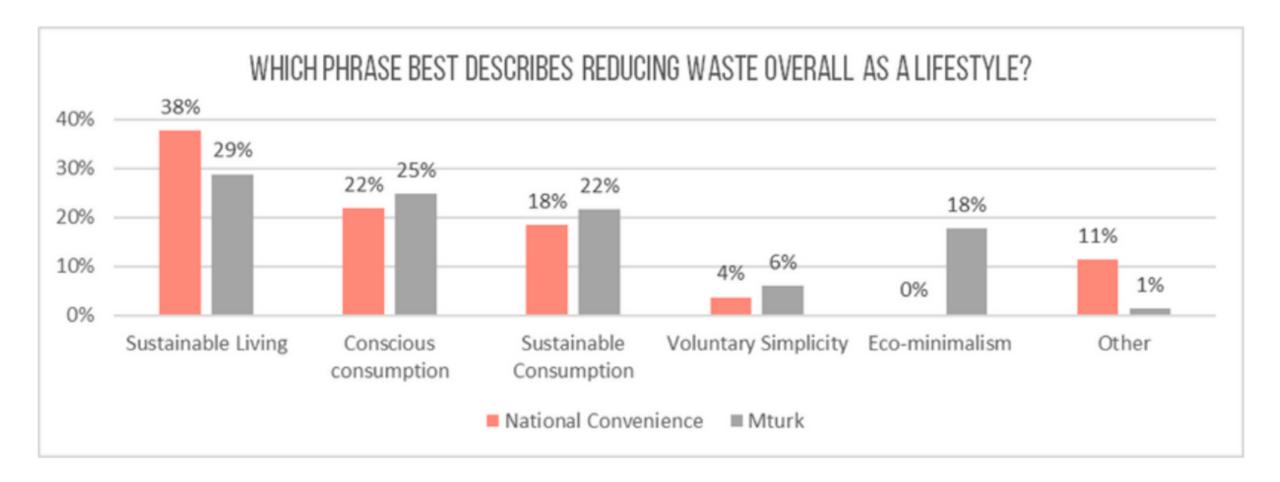


Message Testing Results

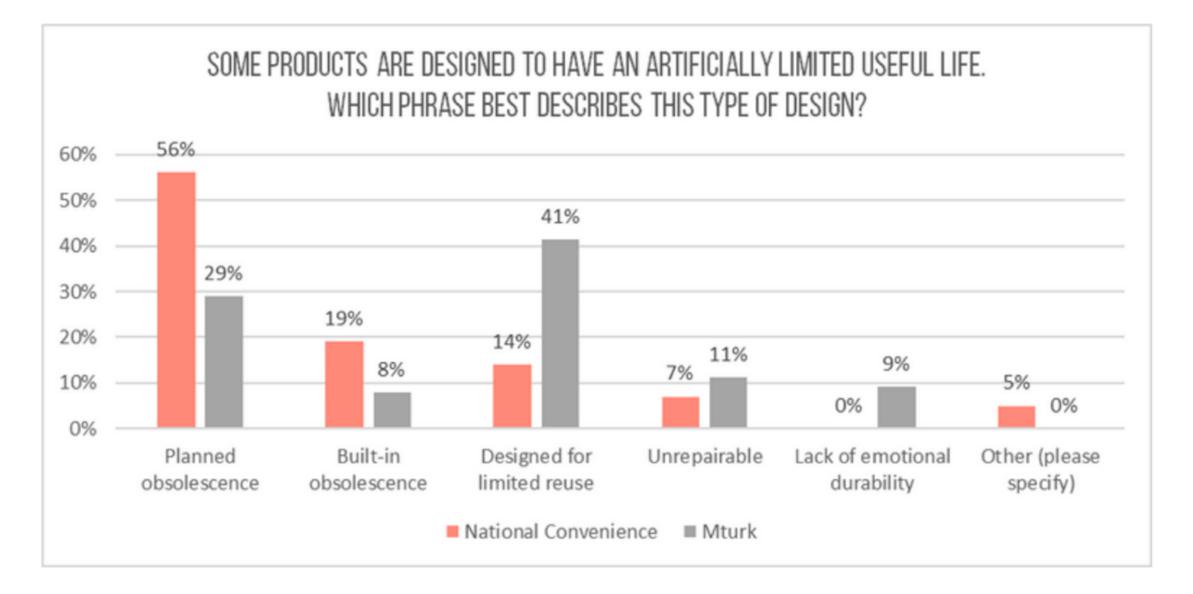
- Waste reduction was preferred phrase
- Reusable water bottle denotes waste prevention
- 50% see decreasing singleuse items as important to reducing waste



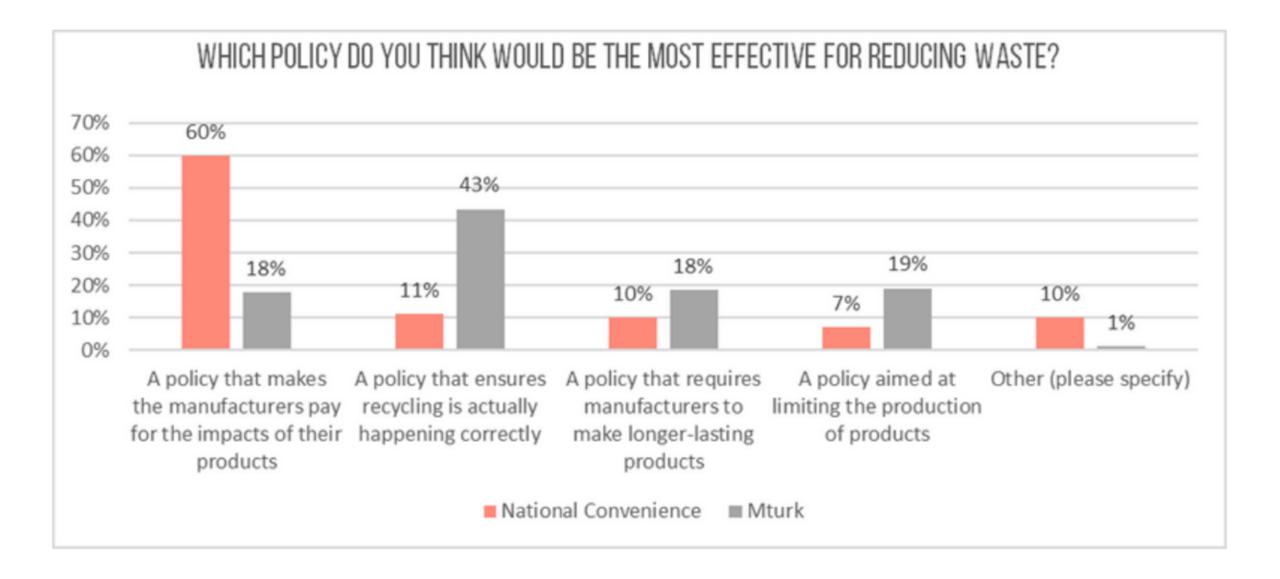




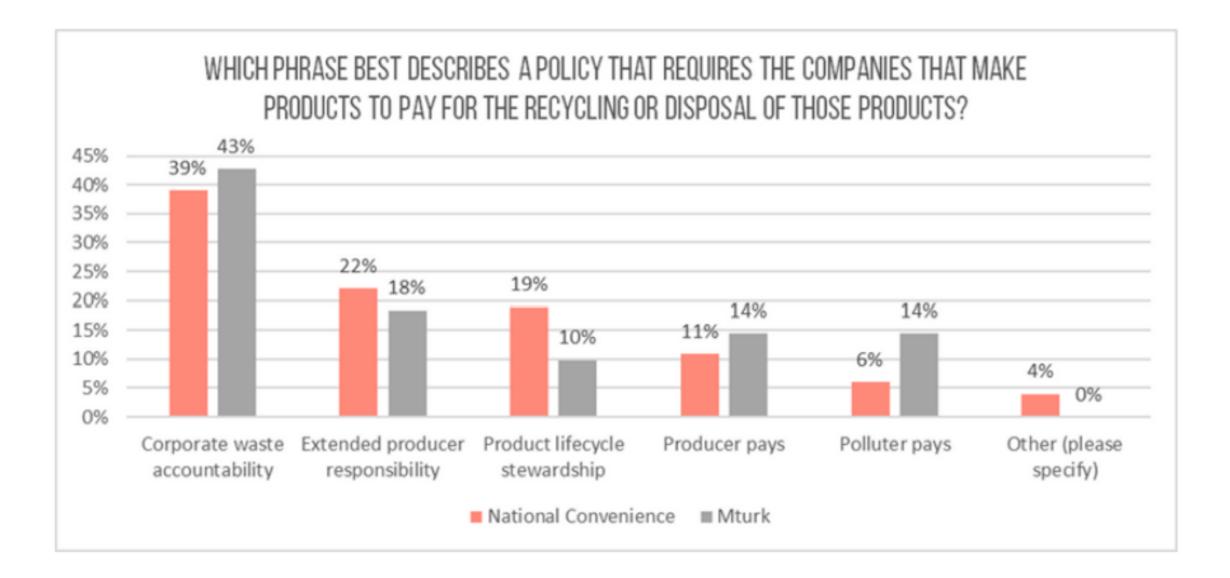




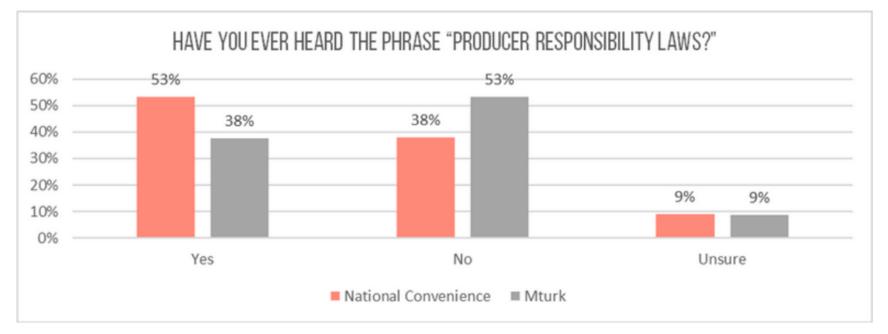


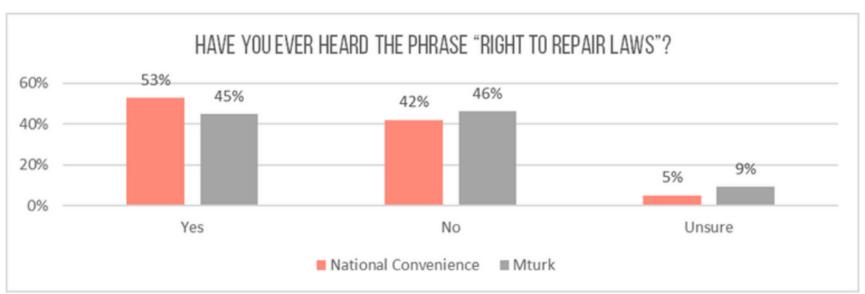














Equality



The assumption is that everyone benefits from the same supports. This is equal treatment.

Equity



Everyone gets the supports they need (this is the concept of "affirmative action"), thus producing equity.

Justice



All 3 can see the game
without supports or
accommodations because
the cause(s) of the
inequity was addressed.
The systemic barrier has
been removed.



Thank you

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Picture: Source: Canva, Talking Trash: US Perspectives on the language of waste reduction, Center for Biological Diversity, 2023, https://bit.ly/WasteReductionReport

Live Poll #2

Which best matches your organization's near-term intentions? (check only one)

- Pursue systematic-scale reuse / waste prevention initiatives
- Implement less-formal opt-in, voluntary reuse / waste prevention opportunities
- Watch and wait, consider for the long-term
- Not an organizational priority
- Other (share details in chat)
- N/A doesn't apply





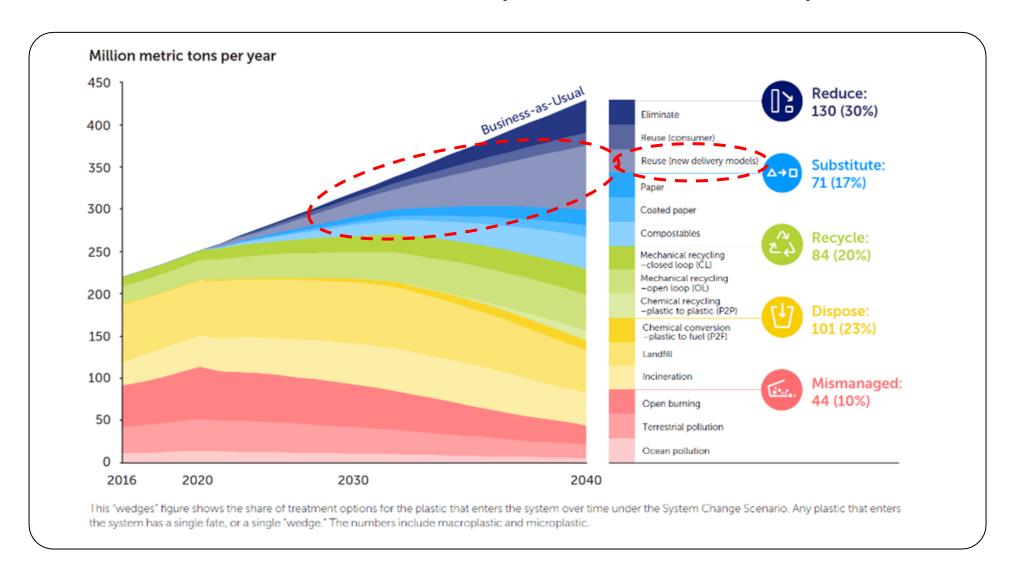


Partnering at the city level to design and support reuse system implementation — starting with foodware



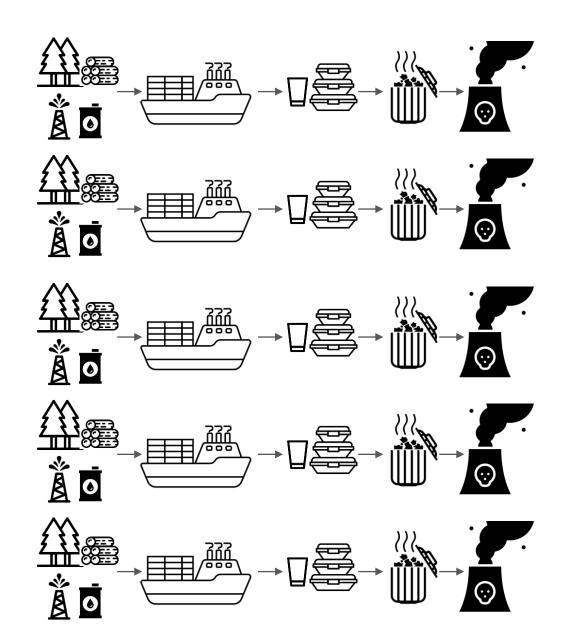


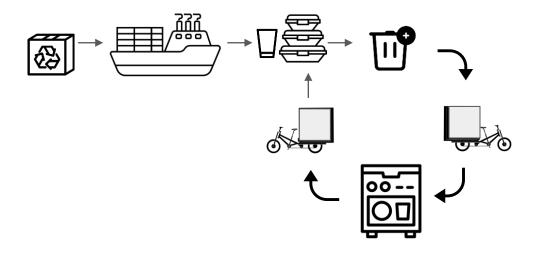
Reuse is a critical solution to plastic waste and pollution



Reuse is the largest lever for reducing plastic waste and pollution



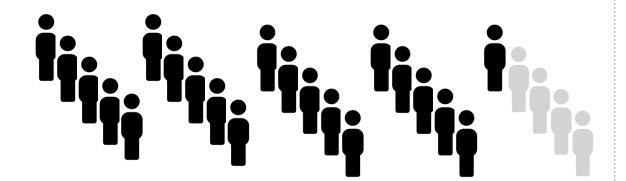




Reuse simply makes more sense than 'disposable'



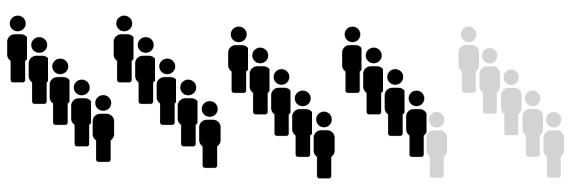
Americans want alternatives to single use packaging



84%

of U.S. shoppers are concerned about plastic and packaging waste.

(Newsweek)



76%

of people want to make their vacation travel sustainable

(Booking.com)



Reusable Foodware Programs in US & Europe

BOLD R E U S E

- 100+ restaurants, food carts, & grocery stores across Portland, Seattle Park City, Bentonville
- Partnering with Loop, Kroger,
 Starbucks on their reusable pilot for collection and washing





- Offered at 21,100 restaurants, cafes, and corporate cafeterias in Germany
- A RECUP replaces up to 1,000 disposable cups in the course of its life

deliver Sero

- 150 restaurants in Brooklyn, Manhattan and Queens
- "Restaurants save over 40% on packaging costs for every order that's fulfilled in our reusable containers."



- 1,800 restaurants in Switzerland and 600 in Europe
- Operates programs for restaurants/cafes, corporates, and schools, replacing 69,000 disposable foodware items daily

Open Loop Reusable Cup / Container Programs

Europe, by country	<u> </u>	U.S., by state	
Austria	2	California	10
Belgium	5	Colorado	2
Croatia	1	Hawai'i	2
Estonia	2	Illinois	1
France	10	Massachusetts	2
Germany	9	Michigan	1
Ireland	1	Minnesota	2
Italy	1	New Jersey	1
Luxembourg	1	New York	4
Netherlands	5	North Carolina	1
Spain	4	Oregon	3
Sweden	1	Pennsylvania	1
Switzerland	1	Rhode Island	1
Ukraine	2	Texas	1
United Kingdom	<u>11</u>	<u>Washington</u>	<u>2</u>
Grand Total	56	Grand Total	34

Example: Bold Reuse, USA





Currently operating in four U.S. cities - Bentonville, AR, Park City, UT, Portland, OR, and Seattle, WA



https://www.boldreuse.com/







Saved over 1,304,325 single-use items from entering the waste stream



https://dispatchgoods.com/

Example: RECUP & REBOWL, Germany







https://recup.de/

Partnered to offer reusables in Burger King locations across Germany



Example: CLUBZERØ, UK

- Eliminated 2.2M single-use items
- Saved 68 metric tons of CO2



https://www.clubzero.co



Example: DeliverZero, NYC



80+ restaurant partners in New York City



Example: Vytal, Germany





Available at over 3500 locations throughout Germany with over 330,000 users



https://en.vytal.org











Example: Music venues, r.Cup, and Seattle







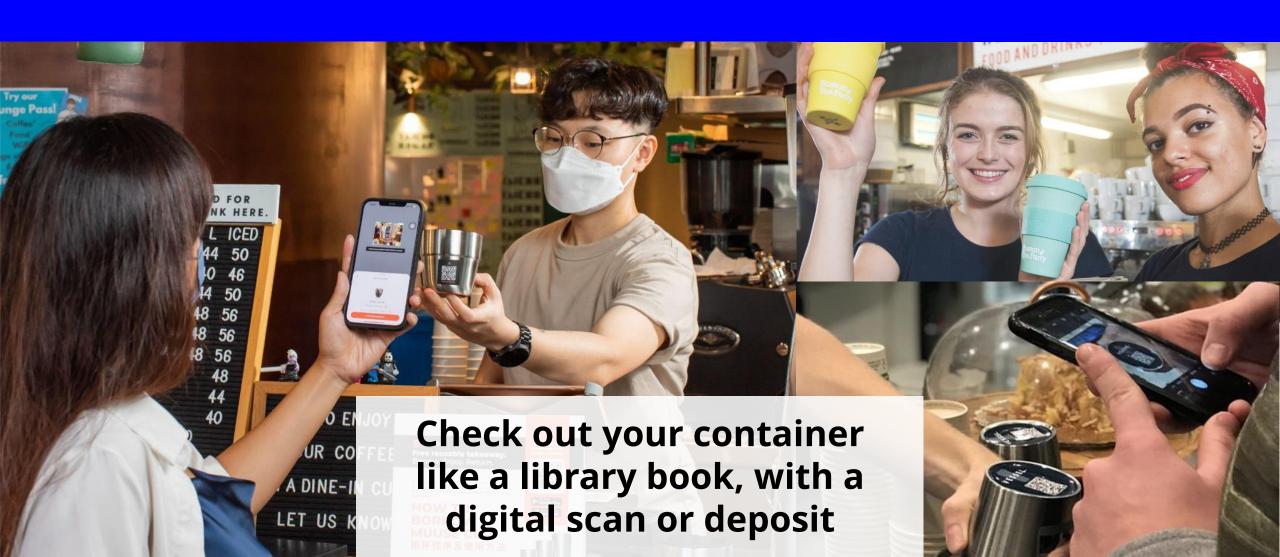
r.Cup is bringing reusable cups to music venues and events across Seattle

How It Works

SPOT THE REUSABLE!



CHECK OUT A CONTAINER



ENJOY YOUR FOOD & DRINK!



DROP OFF YOUR CONTAINER



CONTAINERS ARE COLLECTED



CONTAINERS ARE WASHED



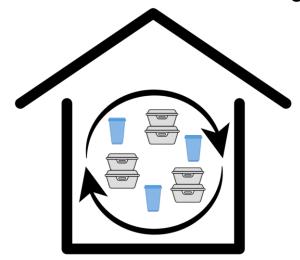
CONTAINERS REDISTRIBUTED



Reusable foodware is happening - but at small scale

Closed Loop:

Reusable items circulate within a single location



Status today:

Success stories at institutional and event scale

Examples:

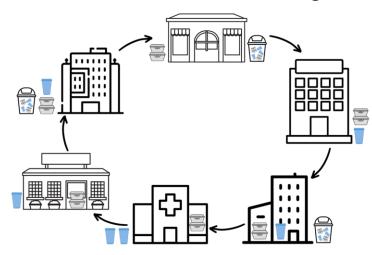
<u>CupUp</u> cups have been used by >250,000 at festivals, sporting events & corporate campuses

OZZI works across universities and corporate cafeterias; has averted ~25M disposables

Re:Dish can wash 100,000 containers every 8 hours

Open Loop:

Reusable items circulate within a neighborhood or city



Status today:

75+ programs in US & Europe currently, proven tech for tracking, logistics, washing

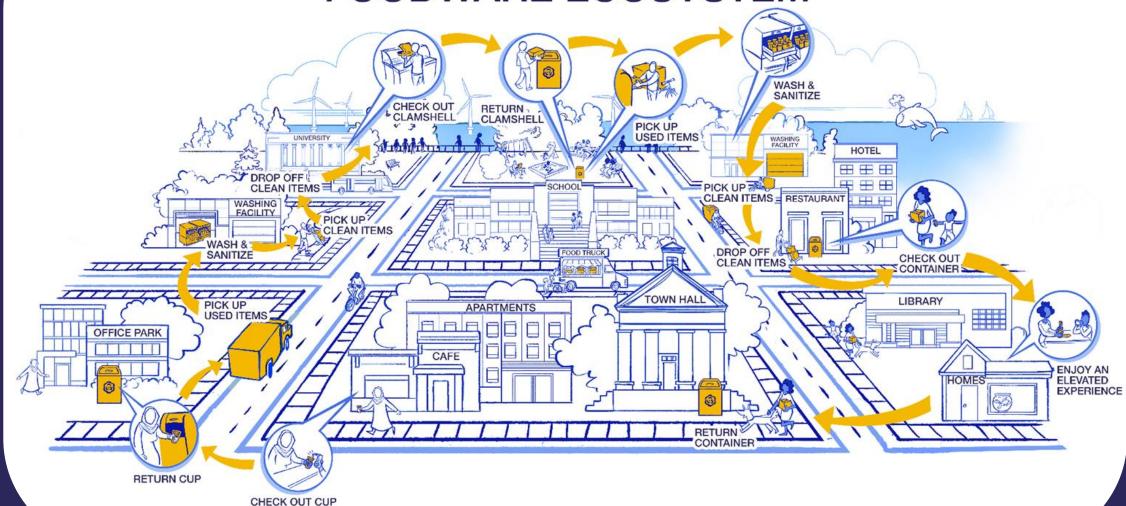
Examples:

<u>Dispatch Goods</u> processes 10,000+ items/week; >50 customers including DoorDash, Imperfect Foods, and restaurants

130,000 <u>Freiburg Cups</u> (now <u>RECUP</u>) were put into circulation in the city of Freiburg, Germany, saving an estimated one million disposable cups



THE REUSABLE FOODWARE ECOSYSTEM





Successful reuse systems have many benefits

Economy

- Comparable cost for businesses
- Reduced sourcing risk for businesses
- Money stays in local community
- Less waste for city to manage

People

- Better eating and drinking experience
- Reduced exposure to chemicals of concern
- Good local jobs
- Income source for collectors
- Point of community connection

Environment

- Less litter/pollution
- Reductions in net GHG emissions
- Reductions in toxic emissions associated with extraction, transport & manufacturing of single-use items

Reusable Foodware's Circular Journey



Businesses only pay a low per-use fee for each reusable they provide to a customer



Reusables are cost neutral to customers as long as they return them





Return to bin

Return bins are conveniently located all around town so that returning something is almost as easy as throwing it in the trash

Redistribute

Wash &

dry hub

At a centralized washing facility, staff clean, sanitize, inspect and repack reusable items



Collection, cleaning and redistribution provide good local jobs

Transport to hub





Challenges for Open Loop Reuse Systems

Difficult to achieve convenience & affordability for customers and businesses unless the system is interoperable across a geographic area.

Can only unlock environmental benefits when there is a holistic design with shared infrastructure, high return rates and efficient washing.

There are no established governance models to define the roles cities and service providers play and how they work together.





Reuse works best when the whole ecosystem is in place

- Many ideally most restaurants offer at least one reusable item, ideally as the default option
- → Collection bins, washing infrastructure and logistics in place
- → Clear and consistent signage and behavioral cues for users
- → High volumes of items keep per use costs low and reduce environmental impacts of system



Our design system criteria



ECONOMIC VIABILITY

- Cost neutral to users
- Comparable to cost of disposables for businesses
- Self-sustaining program



ENVIRONMENTAL VIABILITY

- Minimize GHG impact
- High efficiency washing
- High return rates



TECHNICAL VIABILITY

- Safe containers / cups
- High quality assurance washing systems
- Well managed operations



SOCIAL VIABILITY

- Design system for everyone
- Options to use without a smartphone, credit card, or bank account



Perpetual's role in the process

Support cities, community groups and members, and businesses to design the reuse system that will work best for them using a community-driven design process.

Bring technical expertise to optimize reuse system design.

Mobilize funding for infrastructure and transition costs.

Facilitate the selection of reuse service providers to play a role in operating the system.

Provide on-the-ground support for system set up and launch.

Share best practices and provide tools and templates for other communities to guide the creation of their own systems.





Our approach













MAPPING & ENGAGEMENT

Is there interest?

Local partners

Circularity Assessment Protocol **DESIGN PHASE**

Community Design Workshops

Identify community assets

Life Cycle Assessment SYSTEM SETUP

Establish local entity

Secure providers, equipment, space, permits

Enroll businesses

PRE-LAUNCH

Outreach and education campaigns

Install and test all equipment

Get ready!

LAUNCH

All systems go!

Lots of hands-on support for first several weeks + SYSTEM IMPROVEMENTS

Monitor system performance

Make changes to help the system work better and better over time





Participatory
Design
Workshops
Galveston, TX.







Our collaboration model

WORKING ACROSS CITIES

Perpetual

Project management
Technical & system design expertise
Cross-city learning group

Academic Partners

Circular Assessment Protocol
LCA parametric modeling
GIS volume modeling & optimization

Corporate Partners

Engage in design process
Share data on packaging volume & packaging assortment

Behavioral Science Advisors

Education & communication expertise

Messaging campaigns

WITHIN EACH CITY

Lead Local Partner

Main point of contact in community
Business engagement
Volunteer management

City Governments

Champion the program & build support Inform governance model Potential to invest in / own infrastructure

Reuse Service Providers (TBD)

Assets & asset management Washing & sortation Forward/reverse logistics

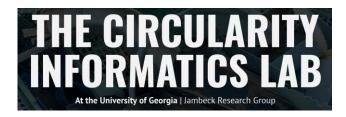




Our Partners



Academic Partners









Program Partners





Partnership to
Reuse, Refill, Replace
Single-Use Packaging







DR. JENNA JAMBECK
The Circularity Assessment
Protocol (CAP)

- Partnering with Perpetual to complete a CAP in each community before and after implementation of reusable foodware system.
- Hub and spoke model that provides a snapshot of a city's circularity that can provide data for regional decision-making to reduce leakage of waste (e.g. single-use plastic) into the environment and increase circular materials management.



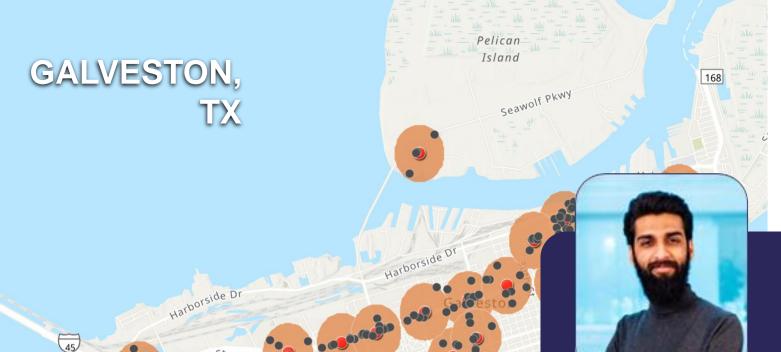


DR. GREGORY A. KEOLEIAN

Takeout Container Parametric

LCA Model

- Partnering with Perpetual to use LCA model and input appropriate parameters based on community conditions.
- Parametric model to compare single-use and reusable container systems.
- Scenario analysis that allows for the assessment of multiple parameters in the system including use of transportation, washing, electricity grid, and end of life.



Scholes Int'l





Data science — ecosystem mapping & volume modeling

Rahim Rasool and a group of data science students are completing city ecosystem mapping for each city, which will be used for volume modeling and optimizing reuse asset placement and collection routes.



Technical support resources

Perpetual and our partners bring the capacity to get the details right

Financial modeling

Corporate design requirements

Behavioral psychology to inform system design and messaging

Geospatial optimization for asset placement and routing for forward and reverse logistics

Governance

Life Cycle Assessment modeling

Assessment of human health impacts

Landscape of capabilities: current state of the art on equipment, technology, and reusable items

Our first four partner cities



Ann Arbor, MI

Population: 122,000

Food Service Establishments: 400+ Local Water Bodies: Huron River, the most microplastic-polluted tributary

to the Great Lakes

Other Commitments: 2030 Climate Neutrality Plan, which includes reuse

of materials as a strategy.



Population: 53,000

Food Service Establishments: 200+ **Local Water Bodies:** Gulf of Mexico and the base for the Flower Garden **Banks National Marine Sanctuary** Other Commitments: 2020 Galveston Bay Watershed Aquatic Action Plan, which includes reducing single use

plastic.



Savannah/Chatham Cty

Population: 147,000

Food Service Establishments: 600+ **Local Water Bodies:** Atlantic Ocean and located adjacent to Gray's Reef

National Marine Sanctuary

Other Commitments: City Council passed resolution to phase out single use plastics including plastic cups, utensils, and EPS takeout containers. (2021)

Hilo, HI

Population: 44,000

Food Service Establishments: 200+ Local water bodies: Pacific Ocean and near the Papahānaumokuākea Marine National Monument Other commitments: Hawai'i nearly passed an Extended Producer Responsibility bill that would fund reuse infrastructure. (2022)



P

Perpetual Team



ELLIE MOSS
Co-Founder & CoExecutive Director

Lead author of Sea of Opportunity, The Dirty Truth about Disposable Foodware and Reducing Plastic Pollution:
Campaigns That Work, and led the work to create the Living Landscape of Reusable Solutions



DR. DAGNY TUCKER

Co-Founder & Co-Executive Director

Started Vessel Works
and Vessel Revolution,
Inc., experience
implemented systems
from design to forward
and reverse logistics,
asset management, IoT
technology, distribution,
health and safety, pointof return, and LCA
analysis



MARTY MILES

Galveston Business Engagement Manager

Seasoned hospitality corporate executive, Hotel and Resort multiunit operator, owner of small businesses and committed to successful implementation of city wide reusable foodware in Galveston Texas.



AUTUMN BUFORD

Circular Systems
Specialist

Reuse Funding Research
project lead researcher,
internal guidance
document for the
Reusable Packaging
Association on reusable
transport packaging in
ESG frameworks



CALISTA MILLS

Physical Scientist

Guest team member from the US Environmental Protection Agency (EPA) Gulf of Mexico Division



ZIYU REN

Data Science Intern

Undergrad at UChicago, experience in geospatial data science for citywide reuse systems, large-scale behavioral change researcher





KATE DALY
Closed Loop Partners



TIM DEBUS
Reusable Packaging
Association



NATALIE J. HALLINGER, PHD. Walgreens Boots Alliance



JENNA JAMBECK, PHD.
University of Georgia
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CHRISTIAN KAUFHOLZ
World Economic Forum



Our advisors

JULIA KOSKELLA SYSTEMIQ Ltd.



AMY LARKIN
PR3



JANE MUNCKE, PHD.

Food Packaging

Forum Foundation



CRYSTAL DREISBACH
Upstream



SARA WINGSTRAND
BCG



Engage with us



- perpetualuse.org
- in @perpetualuse

Reach out at hello@perpetualuse.org

Thank you!

Live Poll #3

Where reuse or prevention programs are in place, what effort is made to track impact data? (Ignore if doesn't apply to you)

- Track # of uses / avoided use by unit
- Track approximate weight of avoided waste
- Track approximate cost avoidance
- Shoot from hip guesstimate weight of avoided waste
- Shoot from hip guesstimate cost avoidance
- Have interest, but no system to track
- Not a priority
- Other (share details in chat)







We heart reuse.



Making the Case for Reuse and Waste Prevention





The problem isn't just single-use plastic.

It's "single-use" itself.

"We're never going to be able to recycle or compost our way to a sustainable future. We have to work upstream to redesign the systems generating all the waste in the first place."

- Upstream Founder Bill Sheehan, Ph.D.



Reuse Wins

- If plastic production and use continue to grow as planned, emissions could reach 1.34 gigatons per year by 2030 – equivalent to emissions from more than 295 new (500-megawatt) coal-fired plants.
- Reusable food service ware beats single-use alternatives on every environmental measure (climate, water, land use, waste, pollution, etc.).
- Over their life-cycle, reusables have lower greenhouse gas emissions compared to disposable alternatives - even recyclables and compostables.
- Reuse helps reduce overall pollution, chemical exposure, and litter.
- Reuse services create good, green, local jobs.



Upstream's Vision & Role

30% of consumable goods sold in reusable formats in the U.S. and Canada by 2030.

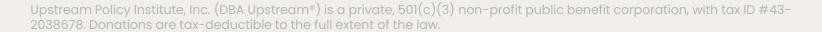
Spark innovative solutions to plastic pollution by helping people, businesses and communities **shift from single-use to reuse.**

We work with all three sectors as:

- Thought Leaders
- Conveners & Bridge-Builders
- Solutions Ideators & Catalysts
- Content Creators & Curators







How to get involved

- Join the Reuse Solutions Network
 - Government Reuse Forum
 - subcommittees
- Start or join a local reuse coalition
- For corporations join the Reuse Refill Action
 Forum
- Utilize Chart-Reuse™ to make the case for reuse in food businesses



Reuse Solutions Network

850+

"Reuse Solutioneers" across the U.S. & Canada working to build and scale reuse through policy, business innovation, and community action.

Membership:

- NGOs
- Reuse entrepreneurs
- Government agencies & elected officials
- Community leaders



Reuse Solutions Network Subgroups

Government Reuse Forum

- 250+ members
- local, state / provincial, and federal government staff and elected officials
- Subcommittees
 - topic-specific workstreams



Reuse Coalition Leadership Network

Today in US & Canada:

20+ Reuse Coalitions

catalyzing community-scale reuse

Austin Reuse Coalition · Central Ohio Reuse Coalition · Clean Air Baltimore · Reusable Burbank · Reusable Hawai'i · ReusableLA · Reusable Mill Valley · Reuse Minnesota · Reuse Portland (ME) · Reusable New England · ReusableNYC · Reusable Reno · ReusableSF · Reusable San Mateo · Reuse Seattle · Reusable Sonoma · Reusable Toronto · Reusable Truckee · St. Louis Reuse Coalition · Zero Waste Ithaca

Reuse Refill Action Forum

Serving leaders from food service, beverage, CPG and retail brands

A pre-competitive space for the food service, beverage and consumer packaged goods sectors to:

- identify barriers to reuse
- identify reuse solutions and
- develop scalable reuse projects









44 Chart-Reuse

What is Chart-Reuse™?

The industry's first foodware reuse analytics platform

- Food packaging waste data tracked & analyzed full visibility into packaging waste stream
- Data driven insights and decision making environmental (waste & ghg) and cost impacts (ROI & annual savings)
- Analytics portal + personalized coaching support
- New **metrics** support business sustainability goals and reporting
- Communications and marketing B2B & B2C promotion of accomplishments, plus earned/owned media

44 Chart-Reuse

Why Chart-Reuse?™

To help the food service sector shift from single-use to reuse.

- Reimagined "boots-on-the ground approach"
- GOAL make the shift from single-use to reuse much easier.
- Standardize environmental and economic data for internal use
- Allows companies to manage, monitor and communicate their shift to reuse
- Make the case for reuse across North America.
- Can be utilized by food service companies, reuse coalition or grassroots groups, reuse service providers, NGOs & governments

Resources for Building Reuse Communities

Reports

- Reuse Wins
- Reuse Wins at Events
- The Reuse Policy Playbook
- The New Reuse Economy

Additional Resources

- Policy Tracker
- Reuse Business Directory
- Roadmap to Reuse
- Model Policies
- The Connection Between
 Reuse & Climate

Podcasts: Join us for the <u>Indisposable Podcast</u> which celebrates cutting edge solutions plastic pollution and reuse communities and features heros of the reuse movement.

Blogs & Vlogs: At Upstream, we are passionate about sharing a variety of perspectives on reuse and in our <u>blog and vlog series</u>, you can get the wrap on weighty topics in just a few minutes.

Indisposable LiveTM: Upstream's <u>Livestreams</u> provide a more interactive version of in-depth investigation into the reuse solutions to our plastic pollution and climate crisis. They feature experts and radical thinkers who are helping to build the new reuse economy.



Thank you!

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- Reuse Solutions Network
- Reuse/Refill Action Forum
- Community Reuse Coalitions

SIGN UP for a free trial of Chart-Reuse at: chart-reuse.eco



Next Up...



Presenters:

- -Joanie Burns, Amgen
- -Raene Barber,

 City of Lethbridge, AB





Today's Program Online



- Recording
- Presentation slides
- Links to Resources

Look for email in coming days





Archived Webinar Recordings



- -Food organics collections
- -Strategic planning
- -Special event waste reduction
- -Understanding Plastics

+ more

Visit: buschsystems.com/blog





Thank You to Our Panelists



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