

Let's Recycle Better, Together.



Today's Panelists



Michael Martin
Founder & CEO
r.Cup and r.Ware



Pat Kaufman

Commercial Program Manager,
Recycle/ Compost/ Reuse

Seattle Public Utilities



Melanie Conti

Administrative Analyst

Town of Truckee, CA





Join the Discussion

From your toolbar:







Prioritizing Upstream Solutions







Single-Use Has Created an Environmental Crisis



- Single-use disposables end up in landfills, pollute our oceans and use up precious resources¹
- Each year, 1 TRILLION disposable foodware items are thrown out in the US equaling 9 MILLION TONS of waste²
- Nearly 100% of compostable and aluminum cups from live events end up in landfills. And, with aluminum cups, CO2 emissions are 86% higher than r.Cup
- The US infrastructure for recycling is not capable of processing the volume of waste that is generated
- A groundswell of demand by the public and civic leaders for stopping single-use waste is leading to regulations and financial penalties for operators

1 https://ecofamilylife.com/eco-articles/disposable-cups-environmental-impact/ 2 https://upstreamsolutions.org/blog/reuse-wins-report

Reuse Is The Solution



"Most Americans know the chasing arrows symbol - Reduce, Reuse, Recycle.
But we've spent most of our time, energy and money focused on recycling, and we forgot that reduce and reuse are way more important for the environment."

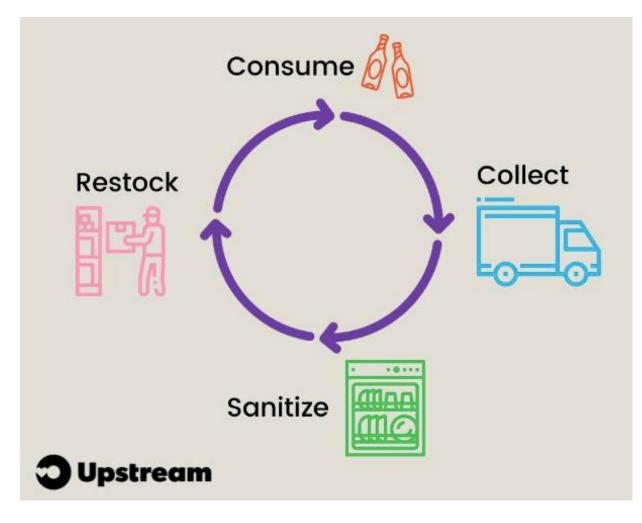
- Matt Prindiville, UPSTREAM





"Reuse Wins" Report (2021)

How Reuse Works



Reuse Systems

Closed System

- Concert Venues
- Sports Venues

Hybrid System

- Festivals
- Movie Theaters
- Aquariums/Zoos
- Airport
- Universities
- Food Courts

Open System

- Take-Out/Delivery
- Coffee Shops
- QSR

Reuse Models

Deposit
No Deposit
Subscription
Penalty
Sustainability Fee
Client Pays
City Pays

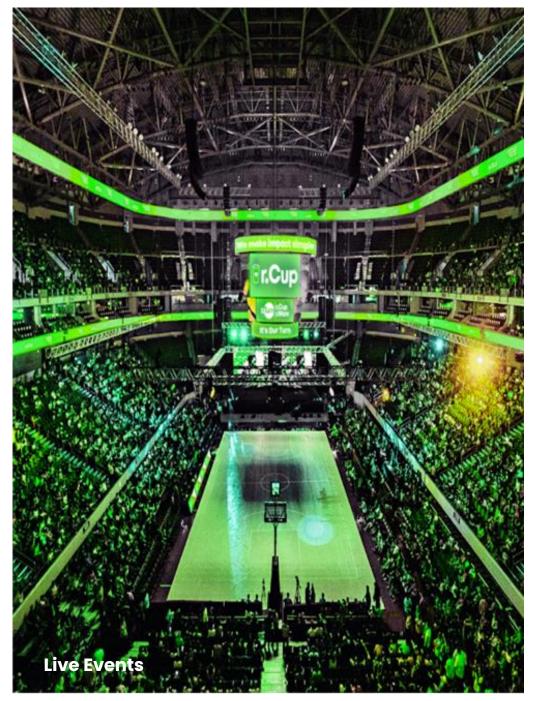


Why is Reuse at Scale So Important?

- Reduces pollution
- Conserves energy
- Reduces greenhouse gas emissions that contribute to climate change
- Reduces the toxicity of our waste
- Addresses Environmental Justice
- Job Creation
- Saves money for consumers and businesses

Reuse economic development has the potential to radically shift cities from deeply unsustainable approaches towards environmentally transformative and socially just pathways













Our Mission: Eliminate Single-Use Food & Beverage Packaging Waste by Developing the Leading Platform for the Reuse Economy

- A 30+ year legacy developing global environmental campaigns that become movements
- Helping build the global standards for reuse
- Immersed in city, county, state, and national sustainability ordinances and legislation
- Working with local health departments to meet standards for health and safety
- Diverted millions of single-use waste items from landfills over the past five years
- 100% American made concept, leadership and products
- Activations in over 90 venues, 70 Cities, 35 States,
 12 Countries

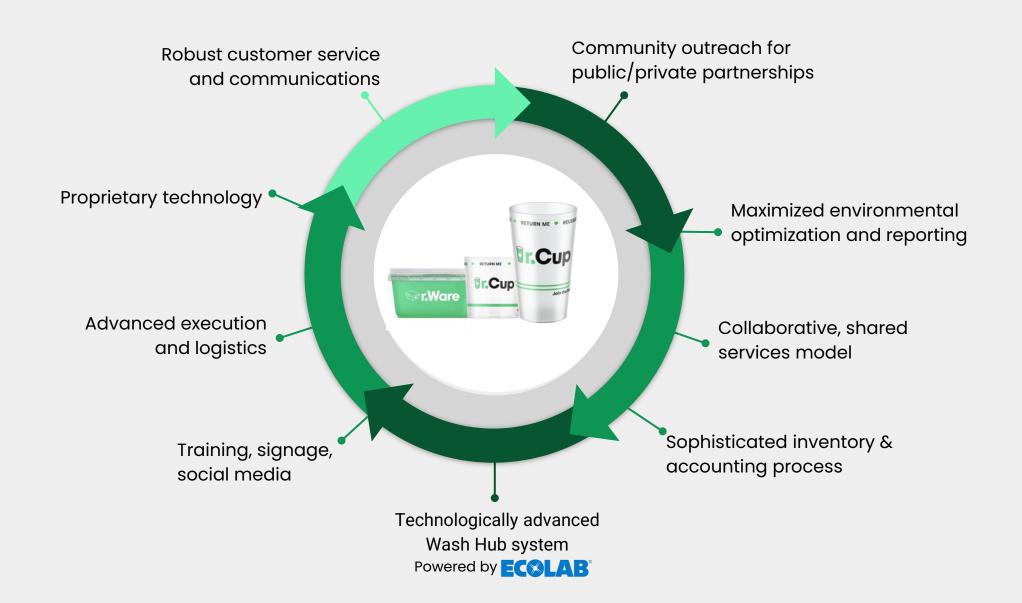








T.Cup Turnkey Platform & Services Provided

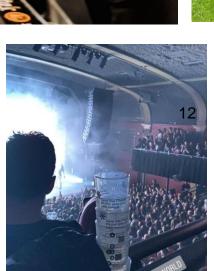


Reuse In Action













Join the Discussion!

From your toolbar:









A PARTNERSHIP FOR THE FUTURE











The shift from single-use to reuse is underway...

West Coast cities* are adopting reuse ordinances with one or more of the following provisions:

- Reusables only for on-premise dining
- Reusables/Compostables only for takeout
- \$0.25 charge for single-use cups

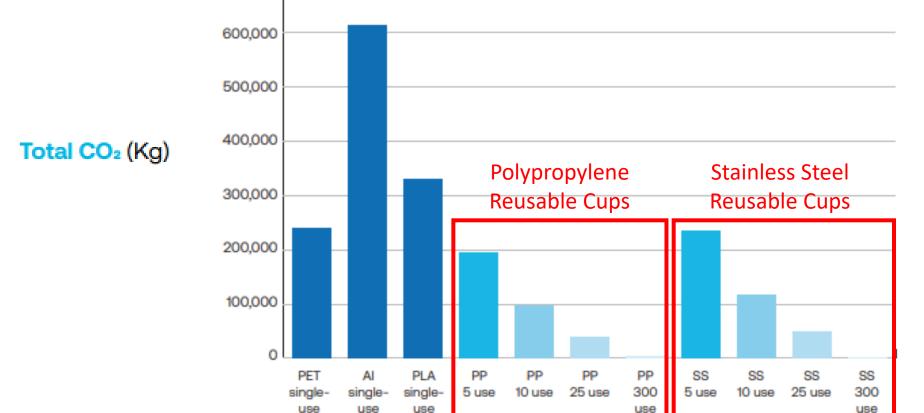
Vancouver, BC Bainbridge Island, WA Bellingham, WA Alameda, CA Arcata, CA Berkeley, CA **Cupertino, CA Culver City, CA** Fairfax, CA Los Angeles, CA Palm Springs, CA Palo Alto, CA San Anselmo, CA Santa Rosa, CA



^{*}Jurisdictions in other regions are also adopting, including France, Germany, Ireland, Chile, Taiwan; Seoul (South Korea), Quezon City (Philippines)



Reuse in food service: a critical climate solution



700,000

CO2e Impacts: Disposable vs. Reusable Cups

The shift from single-use to reuse is underway...

Reuse services are a fast-growing business opportunity, with participation from both start-ups and big brands on the West Coast







CO reusables



























Addressing barriers: SPU channels for action

Promote BYO



Promote/Facilitate Reusables for Dine-In



Foster and Enable
Integrated Reuse Systems







Create a **STANDARDIZED**, **CITYWIDE** reusable food and beverage container system that is:

- SCALABLE
- AFFORDABLE
- EQUITABLE
- EVERYWHERE

Start with a reusable cup at your favorite Seattle spot...





Launch Sector: Music & Entertainment

Current Activity

Music venues:

- Zoo Tunes (12 concert series)
- Showbox & Showbox Sodo

Theaters:

Paramount, Moore, McCaw Hall

Service Provider:

rCup













2022/23 Focus Sectors

Coffee Shops

Food Take-Out

Campus/Institution







Sector Focus: Coffee

Iconic Seattle sector with high volume of single-use cups; multiple reuse options; gateway to public place collection

Vision

- BYO Cup awareness, acceptance
- Durable Cups for in-house (washed onsite)
- Reusable Cups for to-go (store return or third-party collection)

Current Activity

- PNW Coffee Fest September 2022
- BYO campaign launch in Q4



Additional Exploration (2023 and beyond)

Stadiums/Arenas



School District



Outdoor Events



Business Districts



Tourist areas



Movie Theaters

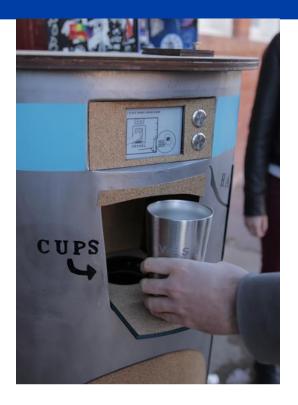




2023 Focus: Public Place Collection









Join Reuse Seattle

Start with a reusable cup at your favorite Seattle spot...





Live Poll Question

Has your organization implemented initiative(s) to replace single use items with reusables? (check any that apply)

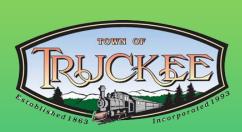
- Encourage / incentivize people to reuse their own mugs, containers, etc.
- "Closed" reusable systems -Used & returned within facility (ies)
- "Open" reusable systems To-go, user returns at later point
- Ban / restrict single use bags, packaging
- Other: Share details in chat





SINGLE-USE FOODWARE REDUCTION

Melanie Conti Program Analyst Town of Truckee









RECYCLE & COMPOST LIMITATIONS







WASTE REDUCTION GOALS



THERE IS NO "BEST" SINGLE-USE OPTION

- Reduce all single-use
- Shift towards reusables



CHOOSE REFILLS OVER LANDFILLS

ORDER IN A REUSABLE GREEN BOX.
BECAUSE WE CAN'T ORDER ANOTHER PLANET.





Accepted at any participating restaurant!















PILOT PROGRAM









HOW IT WORKS: FRONT END

Bring your box back to trade for a new one with your next order.







HOW IT WORKS: BACK END

- Town purchases box for about \$4 each
- To start, business is provided 100 boxes for free
- Town splits cost per box with business
- Business sells boxes for \$5.00/box
- Business washes boxes and tracks number sold and exchanged
- Usage data reported to Town





ADVERTISING



CHOOSE REFILLS OVER LANDFILLS.

Order in a reusable green box. Because we can't order another planet.



HOW IT WORKS



- Pay \$5 for your first green box when you order takeout.
- 2 Rinse your green box before returning.
- Bring your box back to trade for a new one with your next order.

For more info, visit: keeptruckeegreen.org





PROGRAM STATS

- 9 participating businesses
- 1,800 green boxes in circulation
- ~70,000 single-use boxes saved from landfill
- \$8,500 spent by Town on boxes





SINGLE-USE FOODWARE REDUCTION ORDINANCE



BACKGROUND



Business Workshop

August 2019

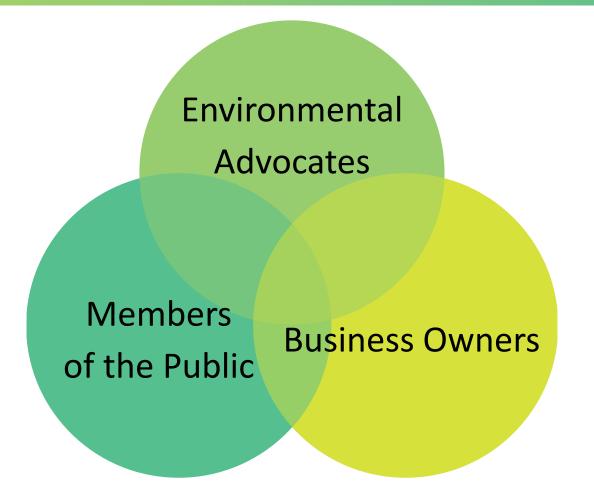


Public Workshop
October 2019



Town Council February 2020

WORKING GROUP





RECOMMENDED POLICIES

- 1 Ban the sale and distribution of expanded polystyrene
- 2 Require reusable foodware items for in-house dining
- Require restaurants to charge a fee on disposable cups and takeout containers

BUSINESS ASSISTANCE



OUTREACH & EDUCATION

Require reusable foodware items for in-house dining



 Town to provide grant funding for businesses to switch to reusables (purchase reusable foodware and dishwashing equipment)



 Hardship exemption: one-year waiver application due to hardship reaching compliance (i.e. labor, dishwasher)



 New prepared food businesses must show capacity to comply (zoning clearance and new building permits)

Require a \$0.25 fee for disposable cups and takeout containers

- Encourages customer to bring reusable
- Fees have larger impact on behavior change than a discount; fees paired with discount have highest impact
- Businesses keep fee revenue; must be itemized on receipt



Require a \$0.25 fee for disposable cups and takeout containers

Exemptions

- Customers on WIC, EBT, or MediCal are exempt from fee
- Fee and discount does not apply to containers provided for leftovers when dining-in
- Fee does not apply to foil wraps or paper sleeves; or pizza boxes as there is no reusable alternative available

ACCESORY ITEMS UPON REQUEST

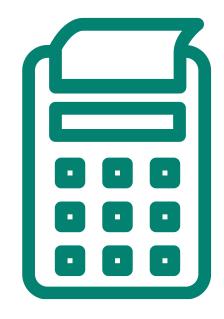
- AB 1276 added in comprehensive local foodware ordinance
- Add napkins to list of accessory items





COST & WASTE ASSESSMENT TOOL

- Developed by Reusable San Mateo
- Estimate city or county-wide cost & waste savings for policies requiring:
 - Plastics to compostable conversion
 - Takeout accessories upon request
 - Dine-in reusable





COST & WASTE ASSESSMENT TOOL

- Dine-in reusable will:
 - eliminate 8,291,925 disposable foodware items/year
 - save restaurants an average of \$4,568/year
 - avert 4.78 metric tons CO2 each year (equal to one gaspowered vehicle off the road)



THANK YOU!

Melanie Conti mconti@townoftruckee.com

keeptruckeegreen.org











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Busch Systems Resources

Program Resources

- Download presentation slides
- View today's recording
- Reuse resources from panelists, other sources

Archived Webinar Recordings

- Waste Recovery from Venues
- K-12 Waste Reduction
- Outdoor Litter & Contamination
- Collecting Food Waste at Institutional Settings
- Hard to Recover Waste from Healthcare

Visit: buschsystems.com/blog







Successful Surplus Programs

Panelists from:









20

Thursday 2-3:00pm ET





Next Up...

In partnership with:



- Mid-November
- Theme: ? (hint: involves bins)
- Agenda:
 - Case study presentation
 - Group discussion
 - Focus group on bin design
- Stay tuned for details!







Busch Systems participating with networking session:

<u>Tuesday, October 18 | 4:00pm ET</u>

"Bin Infrastructure Planning – Placement & Design Standards"

Co-hosts

- Anya Dale, University of Michigan
- Travis Wagner, University of Wisconsin

Wednesday, October 26 | 1:00pm ET "Rebuilding Confidence in Recycling"

Co-hosts

- Corey Berman, University of Vermont
- Julie Cahillane, Northwestern University







Two full, virtual days of learning & networking!

November 9-10, 2022

Session topics include:

- National Recycling Strategy
- Reuse, Repair & Share Economy
- Organics Policies for Communities
- Multi-family Recycling
- College & University Town/ Gown Issues

Busch Systems participating with:

Closing plenary:

"Rebuilding Confidence in Recycling"

November 10 | 4pm ET

Panel discussion w/ local & national recycling & behavior experts





Thank You to Our Panelists!



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Need Credit for CEU's?

Email Marissa Caldwell
to request a
Certificate of Attendance

marissac@buschsystems.com





Please Share Feedback to Presenters

Post-Webinar Survey:

- Prompt at end of program, or
- Look for Email tomorrow





Stay Tuned for Product Demonstration



